Clear Lake Real Estate

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Inventory remains tight in July. Simply, there aren't enough homes on the market to meet the demand for some price bands. Prices have risen dramatically, as shown on the "Market Trend" graphs. We're into a bidding situation on price bands to \$400k for *market ready homes*. July has strength all the way to \$800k. If you need to sell your home, Call ME © Right now is the <u>perfect</u> time to have your home on the market. Be sure to visit my <u>Market Trend</u> page to learn much more about the state of the real estate market in Clear Lake. If your home is over \$600K, you need to make your home stand out in a crowded market. I can help.

July, 2015 Market Report
Single Family Residential Dwellings

	CLEAR CREEK ISD July 2015 Home Sales by Price											
Price Range	# Sold	Active Listings	Month's of Inventory	Market								
\$0-\$100K	2	5	2.5	Extreme Seller's Market								
\$100-\$200K	118	205	1.7	Extreme Seller's Market								
\$200-\$300K	133	341	2.6	Extreme Seller's Market								
\$300-\$400K	54	188	3.5	Normal Seller's Market								
\$400-\$500K	17	86	5.1	Normal Seller's Market								
\$500-\$600K	12	49	4.1	Normal Seller's Market								
\$600-\$700K	5	31	6.2	Balanced Market								
\$700-\$800K	5	17	3.4	Normal Seller's Market								
\$800-\$900K	1	12	12.0	Extreme Buyer's Market								
\$900-\$1M	1	10	10.0	Normal Buyer's Market								
\$1M-\$2M	1	21	21.0	Extreme Buyer's Market								
\$2M-\$3M	0	5	N/A	No Sales This Month								
>\$3M	0	2	N/A	No Sales This Month								
Overall Mkt	349	972	2.8	Extreme Seller's Market								
12+ months of	inventory	Extreme Bu	yer's Market	High depreciation								
9-12 months of	inventory	Normal Buy	yer's Market	Moderate depreciation								
6-9 months of	inventory	Balance	d Market	Flat to moderate depreciation								
3-6 months of	inventory	Normal Sel	ler's market	Moderate to high appreciation								
0-3 months of	inventory	Extreme Se	ller's Market	High appreciation								

12 Year Market Snap Shot – Home Sales – Clear Creek ISD (no townhouse, condo, etc.)

1,969 Closed sales during 1st 7 months of 2015 1,824 Closed sales during 1st 7 months of 2008 1,667 Closed sales during 1st 7 months of 2003

1 Month Market Snap Shot 2015 Clear Creek ISD sold, expired, terminated or leased

Sold – 349 July CCISD														
	SqFt	Beds	FB	НВ	List Price	LP/SqFt	Sale Price		_	Adj. SP/SqFt	-	DOM	CDOM	Year Built
Min	1032	2	1	0	58300	55.21	53000	50.19	53000	50.19	79 %	0	0	1955
<mark>Avg</mark>	<mark>2561</mark>	<mark>3.67</mark>	<mark>2.35</mark>	<mark>0.51</mark>	<mark>274473</mark>	107.17	<mark>268512</mark>	104.85	<mark>267194</mark>	104.33	<mark>98 %</mark>	<mark>32.86</mark>	<mark>40.42</mark>	<mark>1993</mark>
Max	6879	6	6	2	1199000	319.25	1048359	294.7	1048359	294.7	115 %	588	588	2015
Median	<mark>2455</mark>	<mark>4</mark>	2	0	<mark>239997</mark>	100.11	237000	<mark>99.86</mark>	235750	<mark>99.68</mark>	<mark>99 %</mark>	<mark>10</mark>	11	<mark>1995</mark>

	Expired – 27 July CCISD													
	SqFt	Beds	FB	НВ	List Price	LP/SqFt	Sale Price			SP/SqFt		DOM	CDOM	Year Built
Min	600	2	1	0	116990	72.12	0	0	0	0	0 %	7	7	1969
Avg	2807	3.81	<mark>2.48</mark>	<mark>0.81</mark>	378051	134.68	0	0	0	0	0 %	106.96	135.3	1994
Max	4853	5	4	2	1500000	443	0	0	0	0	0 %	365	644	2014
Median	<mark>2791</mark>	4	2	1	269900	98.81	0	0	0	0	<mark>0 %</mark>	<mark>77</mark>	89	<mark>1994</mark>

	Terminated – 57 July CCISD													
	SqFt	Beds	FB	НВ	List Price	LP/SqFt	Sale Price	_		•		DOM	CDOM	Year Built
Min	1471	3	2	0	107000	52.94	0	0	0	0	0 %	0	0	1945
Avg	<mark>3008</mark>	3.84	<mark>2.65</mark>	<mark>0.63</mark>	364788	121.27	0	0	0	0	0 %	78.25	108.54	1993
Max	5299	5	5	2	1095000	323.21	0	0	0	0	0 %	639	639	2015
Median	<mark>2986</mark>	<mark>4</mark>	2	1	319750	104.68	0	0	0	0	0 %	<mark>57</mark>	<mark>75</mark>	<mark>1997</mark>

	Leased – 138 July CCISD													
	SqFt	Beds	FB	НВ	List Price	_	Lease Price	LseP/SqFt	•	Adj. LseP/SqFt		DOM	CDOM	Year Built
Min	568	1	1	0	650	0.6	600	0.6	600	0.6	86 %	1	1	1964
Avg	1846	3.07	2.01	0.28	1682	0.91	1678	0.91	1678	0.91	100 %	20.91	25.01	1989
Max	<mark>4451</mark>	<mark>5</mark>	<mark>4</mark>	1	<mark>3800</mark>	1.7	<mark>3800</mark>	1.7	<mark>3800</mark>	<mark>1.7</mark>	113 %	153	<mark>398</mark>	2015
Median	1696	3	2	0	1600	0.93	1600	0.93	1600	0.93	100 %	15	15	1987